



Smart lighting, smart cities and urban data

Keith Henry – Regional Sales Manager – APAC
26th August 2019

Telensa
making brighter cities



Telensa at a glance

Telensa

#1

in connected
street lighting

1.7

million streetlights
connected

400

cities

90+

networks
built

10

years deployment
experience

Strategic Partners:

SONY®

Microsoft

SAMSUNG

SAMSUNG SDS

Qualcomm



Evolution of smart streetlight infrastructure **Telensa**

Streetlight application

Lighting department



Single purpose sensor,
remote control
application

Vertical apps

Many departments



Single purpose sensor
data visualised in
dashboard

Multi-purpose data

Fabric of the
data-driven city



- Array of multi-purpose AI sensors for any application
- Platform to define and protect data products

End-to-end solution

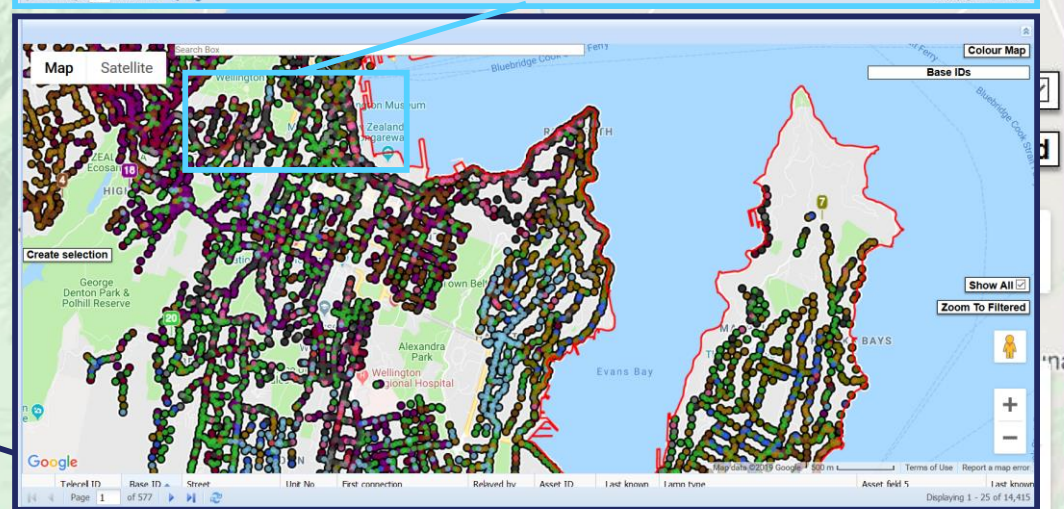
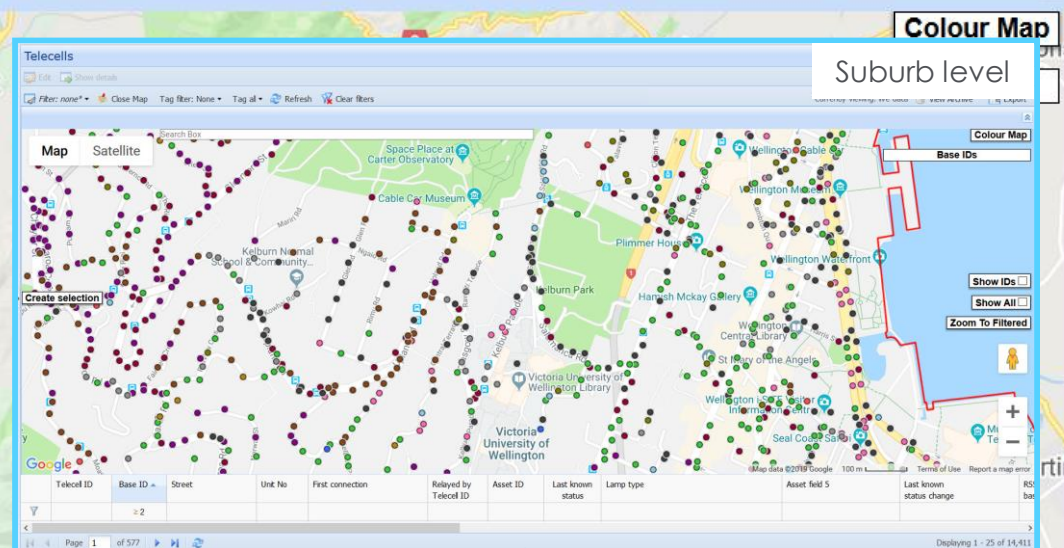
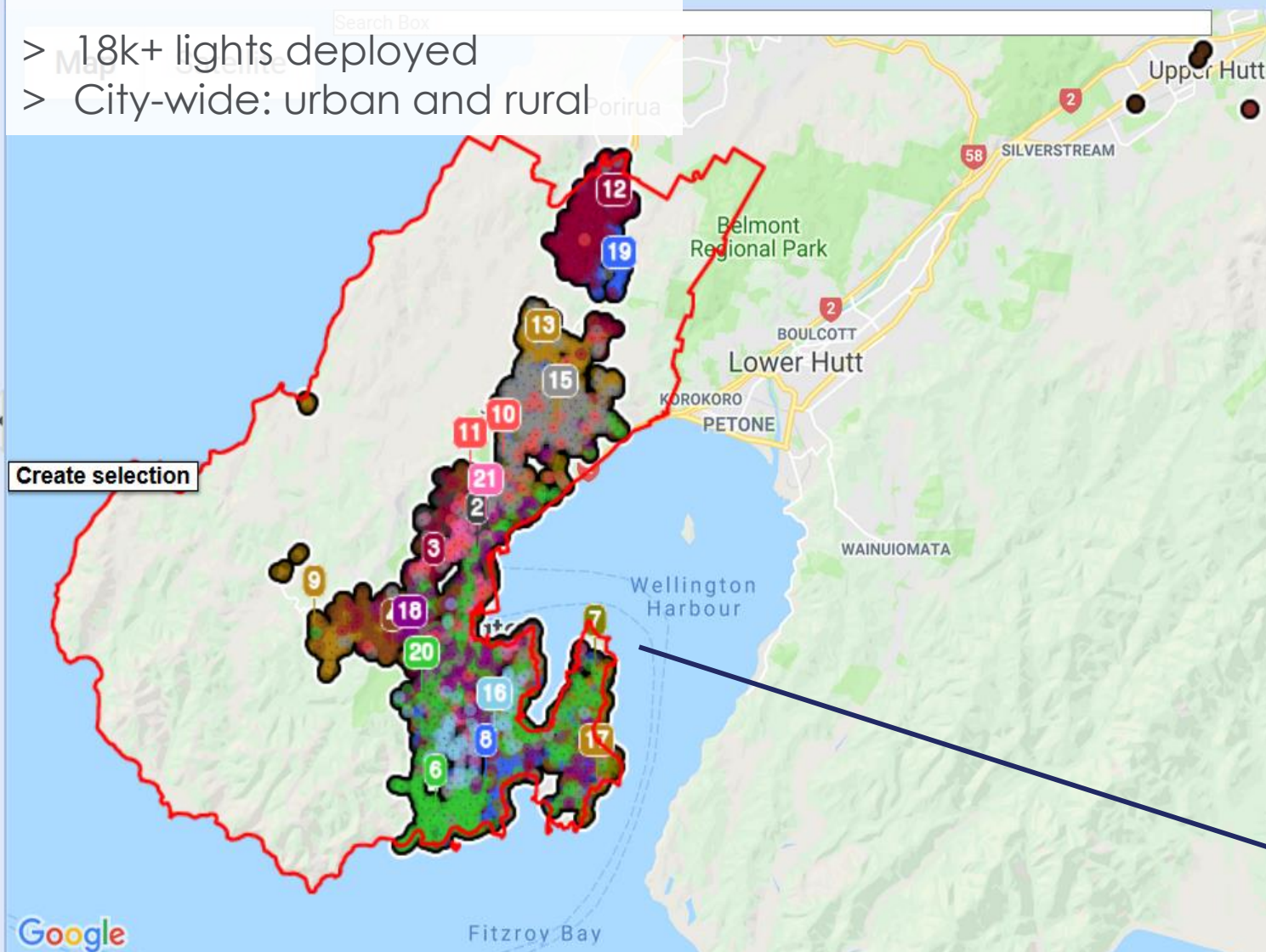
Designed and manufactured by Telensa

Telensa



Wellington, NZ

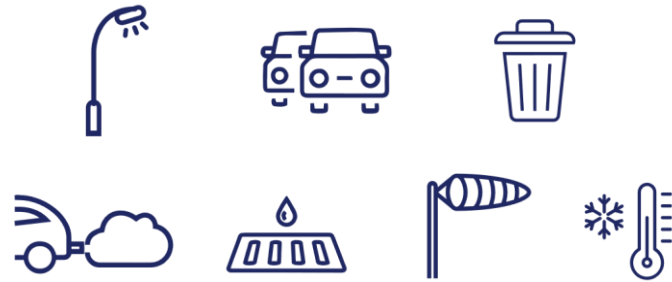
- > 18k+ lights deployed
- > City-wide: urban and rural



Street Intelligence

Future-proofing your smart city

Telensa



Applications



Sensor Hub



Dashboard



- > Connects any combination of sensors on or near-the-pole
- > Uses hybrid networks - lighting and cellular connectivity
- > Pre-integrated with a range of leading sensor makers, designed to connect to a wide range of 3rd party sensor

- > Complements existing data visualisation projects
- > Combines city-wide sensing into one dashboard
- > Powered by Microsoft – vast worldwide developer and integrator ecosystem

Harrisburg

Smart city deployment

Telensa

Harrisburg deployed over 4,000 connected streetlights spanning the whole city, reducing their utility bill by between 60-70%.



Street lighting



Traffic adaptive lighting



Waste



Air quality

"We live in a data-driven world, but we're not going to monitor stuff just to monitor it - it has to make sense to the city!"

Wayne S. Martin Esq.,
Harrisburg's City Engineer

Telensa

Microsoft

SAMSUNG

SAMSUNG SDS

Qualcomm

kainos®

smart
CAMBRIDGE



Urban Data Project

Collect

Change the economics of data collection – with low cost multi-purpose AI sensors

Protect

Provide a trust toolset for cities – with privacy and transparency for cities and their citizens

Apply

Enable controlled data sharing and marketplace monetisation

The urban data opportunity

Cities are sitting on a vast untapped data resource

Collect



Most urban data is not collected because it is too costly



Multi-Sensor Pod

Protect



Cities don't have the tools to ensure privacy and transparency.

City Data Guardian

Apply



Yet urban data infrastructure will soon define a city's success

- More efficient
- Better services
- Engaged citizens
- Data revenues
- Inward investment
- 5G and ITS ready

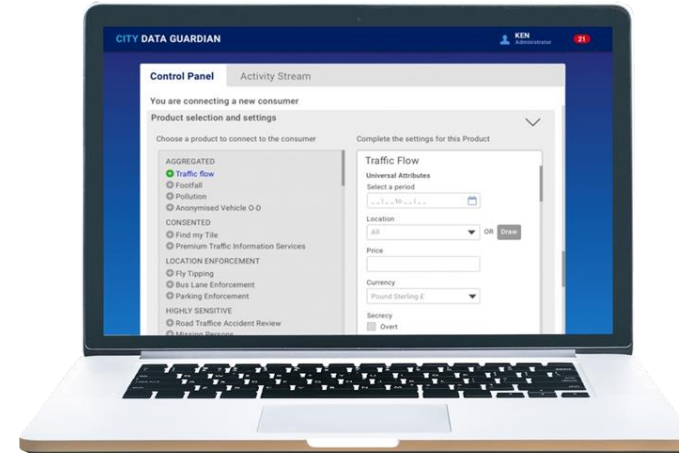
Future-proof cities driven by data intelligence

Telensa



Multi Sensor Pod

Multi Sensor Pod is the foundation device for the Urban Data Project. Equipping streetlights with camera and radar imaging from the automotive industry, combined with Artificial Intelligence (AI) technology from the latest smartphones enabling cities to understand how our streets are really used for the first time.



City Data Guardian

The City Data Guardian is a platform for cities to protect and apply their urban data. It enables the controlled use and monetisation of urban data, whilst ensuring policies are transparent to citizens.

Cambridge pilot 2019

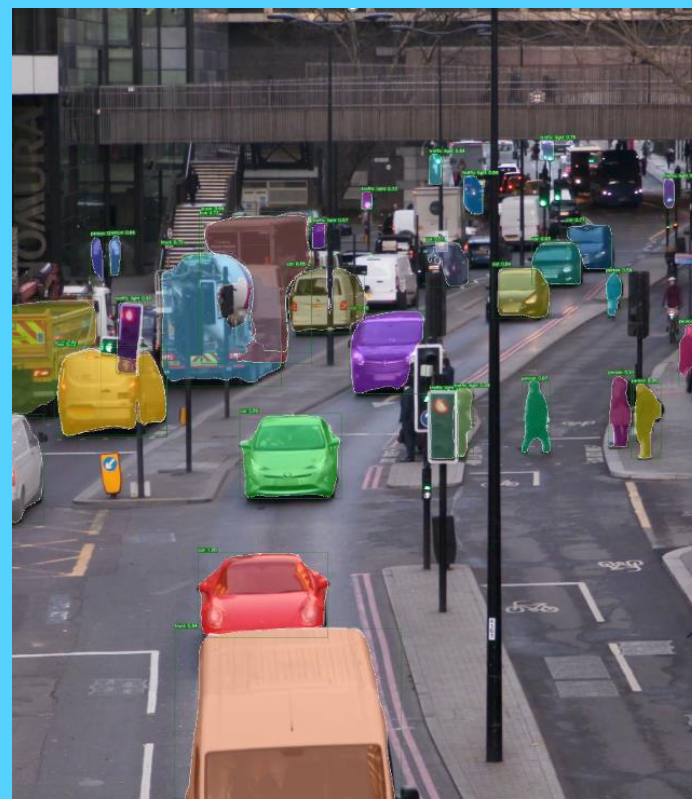
Telensa

Edge processing
from multiple cameras

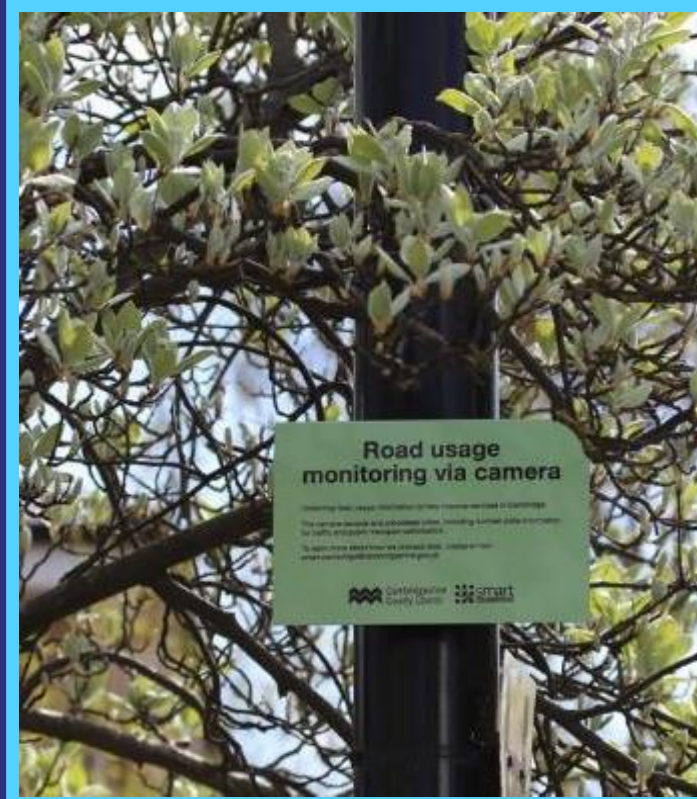


MSP2

Delivering
real-time insights



Meeting data
protection regulations



Telensa

making brighter cities



telensa.com



linkedin.com/company/telensa



[@telensa](https://twitter.com/telensa)



facebook.com/telensa